



## Introducing TelaFuel<sup>®</sup> Smart Buying<sup>™</sup>

### *Tell me how it works.*

TelaFuel Smart Buying is a robust software tool that automates the collection of supplier price data from multiple sources including DTN, OPIS, Platts, Axxis, individual suppliers and from ad hoc wholesale petroleum marketer quotes. The system provides flexible, interactive tools to enable grouping and price analysis by user defined supply markets. All pricing information is stored with effective data and time stamps to support multiple supplier price changes per day.

TelaFuel automatically calculates derived prices for formula-based supply contracts and provides the ability to easily capture ad hoc supply deals via formula overrides and Temporary Volume Allowance (TVA) terms. Smart Buying provides computerized ranking of best supply costs including freight by supply market, by specific site and/or by individual fuel order. The system supports manual ranking overrides and automated supply contract ranking overrides. Once supplier ranking is complete, buying plans are published to carriers via the Internet.

TelaFuel Smart Buying includes a powerful management reporting capability to review price analysis and supplier ranking results, analyze supplier contract performance, measure "plan" versus "actual" lift exceptions and communicate buying plans to bulk carriers and internal transportation operations.

### *What are the benefits?*

TelaFuel Smart Buying customers achieve measurable improvements in their fuel purchasing operation. Typical customer benefits include:

- Improving price analysis results in more effective negotiation of supplier contract terms and in greater ability to defer or accelerate purchases based upon inventory and pricing trends
- Optimizing fuel purchasing by analyzing product mix by order, site or supply market results in lower overall supply costs
- Better carrier management results in fewer lift mistakes and improved charge-backs

All TelaFuel solutions are provided as hosted, on-demand software services that significantly reduce time-to-benefit without up front capital investment or costly I/T infrastructure and support.

### *Where can I find more information?*

TelaPoint is the leading provider of Internet-based fuel inventory and order management, purchasing, invoice reconciliation and fleet scheduling solutions in the Petroleum and Convenience Store industry.

TelaFuel solutions are industry proven and in use by many leading convenience store, travel center, hypermarket, wholesale marketing and bulk carrier companies throughout the United States.

Contact us for a demonstration at 502.569.7500 or visit us at [www.telapoint.com](http://www.telapoint.com).

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# Fuel Management Systems